## **Engaging Elected Officials**

\* on climate solutions \*

**Optimism is a political act.** Those who benefit from the status quo are perfectly happy for us to think nothing is going to get any better. In fact, these days, **cynicism is obedience.** 

- Alex Steffen

Plug In & Power Up

November 2019 | Sarah Mittiga

### Agenda

- Why engage elected officials?
- Ways to engage
- Town Board Challenge
- Lobbying
  - CCL's lobbying 'secret'
  - ➤ Lobbying 101
  - Myths & Missteps



#### Why engage elected officials?

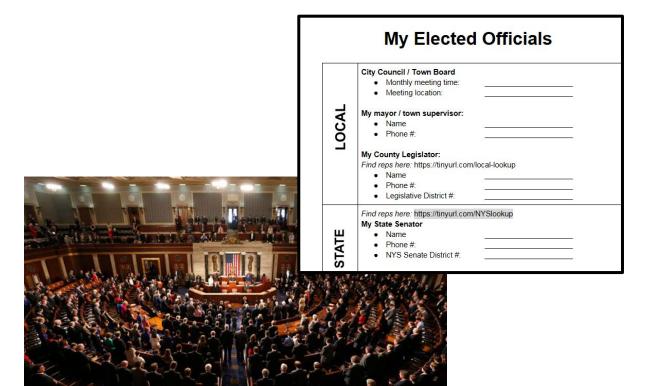


#### Why engage elected officials?

Politicians don't create political will, they respond to it



# Who are your representatives?





## Showing political will

 What are ways we can communicate with elected officials?











#### **Town Board Challenge!**



## Lobbying Case Study: Citizens' Climate Lobby





#### CCL's secret to success

## "We bet the farm on relationships"

Mark Reynolds
 CCL Executive Director



## **Lobby Meeting Basics**

- > How do I schedule?
- > Where do we meet?
- > Who do I meet with?



## Preparing for your meeting

- Do your research
- > Build a team
- > Define roles
- Develop a meeting plan



### **Lobby Meeting Format**

- Appreciate
- Connect
- Discuss
- "The Ask"
- Thank you's & Follow-ups



## Lobby the CCL Way



#### Assuming Republicans won't be interested



## Assuming all Democrats are climate champions



#### Taking an aggressive stance



#### Thinking the staffer is a consolation prize



Not having an 'ask'



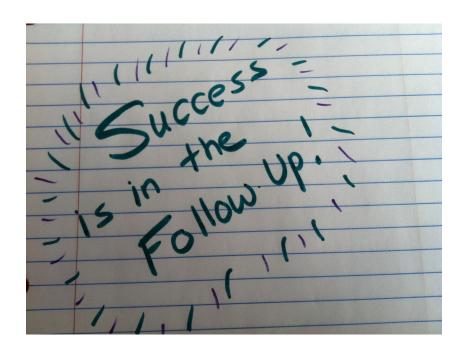
#### Bringing up unrelated issues



#### Talking too much



#### Forgetting to follow-up



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